



GOVERNMENT CONTRACTING WORKSHOP

MARCH 13, 2025: 9 AM - NOON
VIRGINIA
NORTH MESABI CAMPUS

APRIL 2, 2025: 9 AM - NOON
GRAND RAPIDS
MN NORTH ITASCA CAMPUS

APRIL 22, 2025: 1 PM - 4 PM
FINLAND
FINLAND COMMUNITY CENTER

AGENDA

8:30 AM - CHECK-IN STARTS
FREE REGISTRATION

9:00 AM - INTRODUCTIONS

9:10 AM - APEX ACCELERATORS
Technical information for required federal and state accounts and registrations

9:40 AM - GOVERNMENT CONTRACT
REPRESENTATIVES

10:30 AM - Q&A FOR CONTRACT REPS

11:00 AM - PRIVATE LANDOWNER PROGRAMS

11:15 AM - SMALL BUSINESS DEVELOPMENT
CENTER

11:30 AM - GROUP DISCUSSION

12:00 PM - WRAP UP

Visit www.dovetailinc.org/contractordays for more information

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